7/14/97

NOVEMBER

	Low	Expected	High
	Mail Receipts/ Mug Sets	Mail Receipts/ Mug Sets	Mail Receipts/ Mug Sets
11/19/97	52	79	149
11/26/97	65	98	185
12/3/97	216	324	614
12/10/97	266	398	754
12/17/97	305	457	866
12/24/97	319	479	907
12/31/97	347	520	985
1/7/98	301	452	855
1/14/98	316	474	898
1/21/98	260	389	737
1/28/98	249	374	708
2/4/98	260	390	739
2/11/98	210	314	595
2/18/98	208	313	592
2/25/98	170	255	482
3/4/98	142	213	404
3/11/98	152	228	431
3/18/98	178	267	505
3/25/98	142	212	402
4/1/98	264	397	751
4/8/98	66	98	186
4/15/98	11	17	33
	4,500	**6,750**	**12,780**

4,500 = 67% of mid (expected)

10 week lead time

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Source: https://www.industrydocuments.ucsf.edu/docs/mfgy0004